

# **G**rammer Industries, Inc.

Jackson Truck & Trailer  
P O Box 6366  
Pearl, MS 39288

Dear RJ,

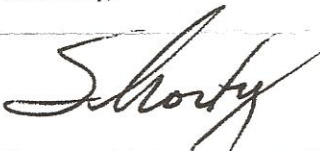
As a user of your Arctic Breeze Truck A/C units we would like to give you some feedback on the improvement of the idle time for the trucks we have installed the units on. We are very pleased with the units and the job they are doing for us.

I have been very involved with the trucking industry for many years and have served in many national offices in the industry. We are a hazmat carrier and strive to improve the industry in as many areas as we can contribute to. One of those is the decrease of idle time in our trucks. To accomplish this we have installed the Arctic Breeze Truck A/C and have had much improved idle time. In one instance we went from 51% idle time down to 11%. This creates a great savings for Grammer as well as a very marked improvement of the footprint we are leaving on our industry.

Less idle time is translating into less fuel being used by Grammer and with the job the Arctic Breeze is doing keeping the driver cool it makes it a win-win for us. The system is quiet, environmentally friendly, cost efficient and with the simplicity of use and service it makes it the perfect system for Grammer.

We are continuing to install these units to further save money and improve our environmental footprint. As a long standing member of the transportation community I believe the Arctic Breeze will be a vital part of the improvements that we are striving to make in our industry.

Sincerely,



Shorty Whittington, Past Chairman of ATA  
Grammer Industries, Inc.